



# INTERNATIONAL COACH FEDERATION OF NEW ENGLAND

## Coaching Services/Products/Programs

Coaches Name:	<b>Mino Sullivan</b>	
Street, City, State, Zip	<b>55 Chilton St., Suite 3, Cambridge MA 02138</b>	
Phone:	<b>617-945-2335</b>	
Fax:	<b>617-945-2335</b>	
Email:	<a href="mailto:mino@careersuccesscoaching.com">mino@careersuccesscoaching.com</a>	
Business Name:	<b>Career Success Coaching</b>	
Coach Certification(s):	<b>CEC, Certified Retirement Coach</b>	
Website:	<a href="http://www.careersuccesscoaching.com">www.careersuccesscoaching.com</a>	
Advanced Degree(s):	<ul style="list-style-type: none"> <li>◦ Executive Coach Inst</li> <li>◦ Comprehensive</li> <li>◦ Authentic Happiness Coach</li> </ul>	<ul style="list-style-type: none"> <li>◦ Coach U</li> <li>◦ Retirement Coach Inst</li> <li>◦ Retirement Options Coach</li> <li>◦ CCI</li> </ul>
Coach Training School(s):		
Newsletter(s):	<b>Career Success Coaching News</b>	
Coaching Niche:	<b>Career Transition and Job Search</b>	
Coaching Since (year):	<b>1999</b>	



Types of Programs Offered:	Types of Services Offered:
<p>I work exclusively with executives, professionals and academics from around the country that are unhappy in their current job or out of work and are in or contemplating a career transition.</p> <p>Phase I of my program helps clients discover who they are today and gain clarity on what they want to do in the next phase of their work lives. Phase II of the program guides clients through a personally designed, comprehensive job search to land or create a job that's right for them.</p>	<p><b>Phase I</b> Through assessments, proprietary worksheets, visualizations and thoughtful conversations, clients explore their values, life purpose, motivators, the most happy and successful times in their lives along with their skills, talents and abilities. From this information and defined criteria clients gain clarity on what a fulfilling, stimulating, well compensated job looks like to them. Once clarity has been gained on what the client wants to do going forward, they then embark on Phase II of the process.</p> <p><b>Phase II</b> Phase II involves developing and implementing a comprehensive, leave-no-stone-unturned job search. Clients develop their own unique marketing plan which explores both the published and unpublished job markets. They develop powerful resumes, cover letters, and success stories. They learn state-of-the-art interviewing skills and negotiating skills all the while building their confidence and self-esteem. In most cases clients land a job that is right for them, negotiate changes in their current position to fit their needs, or embark on an entrepreneurial venture.</p>

### Additional Information:

Having worked with hundreds of clients, they repeatedly tell in exit interviews, that one of the things I do is help them identify what is holding them back and make the changes they need to make to get what they want. Working with me clients uncover old patterns and beliefs that are blocking them from attracting more of what they want in their lives, and replace them with new patterns and beliefs that serve them and their desires.